

2017

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OSA ODM

MPO **FIBER LENS**

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185,850,000

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OSA		Optical Subassembly
FIBER LENS		
MPO		Multi-fiber Pull Off
4G		3G WLAN LTE Long Term Evolution TDD-LTE FDD-LTE 4G
5G		4G
		2017 1 1 2017 12 31
		2016 1 1 2016 12 31

			300394
	Suzhou TFC Optical Communication Co.,Ltd		
	TFC		
	695		
	215129		
	695		
	215129		
	www.tfcsz.com		
	zhengquan@tfcsz.com		

	695	695
	0512-66905892	0512-66905892
	0512-66256801	0512-66256801
	zhengquan@tfcsz.com	zhengquan@tfcsz.com

	www.cninfo.com.cn

	4 C 303

	30,390,310.04	27,141,525.17	21,232,439.84	23,961,435.11
	25,309,241.73	29,291,680.61	19,134,867.12	47,046,472.69

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	2017	2016	2015	
	20,434.27	-51,991.78	915.81	
	4,162,177.23	2,313,523.00	3,139,838.00	
	5,618,455.35	7,090,207.98	4,040,273.98	
	209,485.19	-23,138.30	22,334.45	
	1,501,582.81	1,399,290.13	1,080,504.34	
	8,508,969.23	7,929,310.77	6,122,857.90	--

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OSA ODM MPO FIBER LENS

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8.51%

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	2,700 1,000 1,400
	2,757
	29.09%
	1.05 1.2 1.6 0.51 0.6 0.75
	32.56%
	31.86%
	98.88% 1.6
	32.13%
	89.16%

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MPO FIBER LENS

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OSA ODM

MPO FIBER LENS

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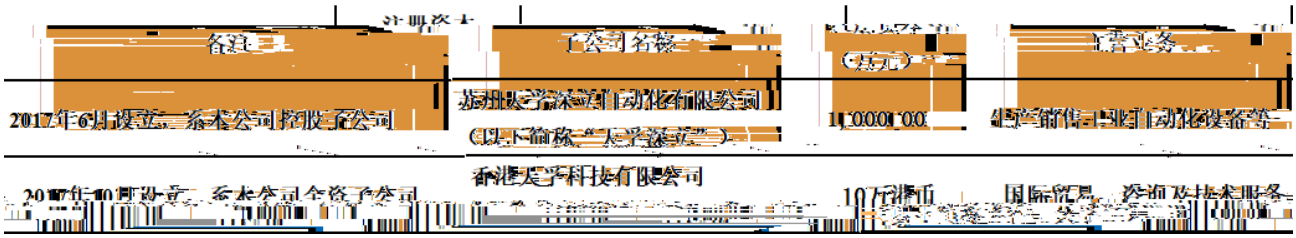
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		2017		2016		
		65,214,370.80	44.05%	48,572,284.76	40.99%	3.06%
		42,069,152.64	28.41%	38,781,992.11	32.73%	-4.32%
		40,779,693.75	27.54%	31,150,448.32	26.29%	1.25%

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	141,190,922.48
	41.77%
	0.00%

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1		43,479,652.99	12.86%
2		40,095,893.42	11.86%
3		29,499,033.07	8.73%
4		17,304,858.26	5.12%
5		10,811,484.74	3.20%
	--	141,190,922.48	41.77%

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	45,790,564.57
	58.52%
	13.39%

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1		10,474,324.73	13.39%
2		10,331,523.78	13.20%
3		9,463,714.06	12.09%
4		8,893,397.44	11.36%
5		6,627,604.56	8.47%
	--	45,790,564.57	58.52%

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www.cninfo.com.cn

2017-019

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	2017	2016		
	7,674,459.50	6,722,924.74	14.15%	
	57,167,829.51	52,630,384.23	8.62%	
	806,718.22	-6,192,244.32	113.00%	

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40G 100G OSA

/

30.25% 3,425.89

	2017	2016	

	-38,903,200.00	-41,630,400.00	33.71%
	105,302,875.25	82,338,845.07	27.89%

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1. 19.83%

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							2020 12 14						www. cninfo.c om.cn
													2016-03 5 2017 1 12
													www. cninfo.c om.cn
													2017-00 2 2017 12 28
													www. cninfo.c om.cn

												2017-07 5
	( )		10,000, 000.00	6.25%					-318,325 .47		2017 08 25	2017 8 25 www. cninfo.c om.cn 2017-04 6

			14,000,000.00	24.50%						-506,932.08		2016 10 01	2016 10 1 www.cninfo.com.cn 2016-048
	--	--	51,000,000.00	--	--	--	--	--	0.00	-1,742,202.96	--	--	--

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2015	IPO	28,551.36	2,885.37	25,559.77	0	0	0.00%	2,991.59		0

	--	28,551.36	2,885.37	25,559.77	0	0	0.00%	2,991.59	--	0

1. [2015]183

(“ ” “ ”) 2015 2

(A) 1,859

1,524 335 21.41 / 1,524 32,628.84

4,077.48137 28,551.35863 2015 2 13

W[2015]B017

2.2015 8,016.89

W[2016]E1311 2015 12 31 8,016.89

	2016 6 30 2017 3 31
	2015 4 23 3,239.96 2015
	1 2,840.30 5.64 2 151.29
	2017 8 4 4,155.38 2017 12 31 4,151.17

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10%

			45,000,000	180,849,936.35	103,990,648.11	126,153,582.00	29,722,261.66	26,357,473.85

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2017 03 27			http://irm.cninfo.com.cn/
2017 06 05			http://irm.cninfo.com.cn/
2017 08 11			http://irm.cninfo.com.cn/
2017 08 16			http://irm.cninfo.com.cn/
2017 10 27			http://irm.cninfo.com.cn/

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2017 4 7 2016 2016

185,850,000 10 3.2 59,472,000

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2017 4 28

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备注	子公司名称	(万元)	主营业务
2017年6月设立，系本公司控股子公司	苏州汉宇深冷自动化有限公司（以下简称“汉宇深冷”）	10,000.00	生产销售：深冷自动化设备等
2017年10月设立，系本公司全资子公司	香港汉宇科技有限公司	10万港币	国际贸易、咨询及技术服务

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2017 12 31 2,610,847.32 ,
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2017 3 2,651

DCF2017025 162,521

www.cninfo.com.cn

2017-025

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	87,250,000			87,250,000		2018-2-17
	5,343,750			5,343,750		2018-2-17
	23,906,250	2,850,000		21,056,250		
	1,335,937	189,337		1,146,600		
	117,835,937	3,039,337	0	114,796,600	--	--

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	13,155		14,019	9	0	9	0	
5%				10				
		46.95%	87,250,000	0	87,250,000	0		
		15.11%	28,075,000	0	21,056,250	7,018,750		

		2.88%	5,343,750	0	5,343,750	0		
		2.08%	3,865,377	0	0	3,865,377		
		1.06%	1,977,020	-800,000	0	1,977,020		
		0.82%	1,528,800	0	1,146,600	382,200		1,053,800
		0.72%	1,328,881	1,328,881	0	1,328,881		
		0.60%	1,120,560	-220,700	0	1,120,560		
		0.59%	1,100,000	1,100,000	0	1,100,000		
		0.48%	900,000	0	0	900,000		

	868,153		868,153
	593,500		593,500
	556,800		556,800
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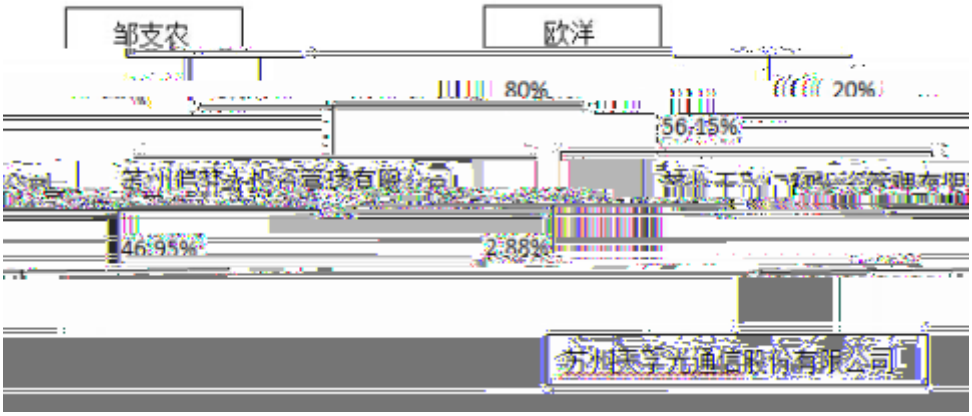
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				50	2011 09 30	2020 11 09	28,075,000				28,075,000
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				44	2011 09 30	2020 11 09	1,528,800				1,528,800
				35	2011 09 30	2020 11 09					
				54	2011 12 12	2017 11 10					
				61	2011 12 12	2017 11 10					
				40	2011 12 12	2017 11 10					
ZHOU,ZHIPING				63	2017 11 10	2020 11 09					
				60	2017 11 10	2020 11 09					
				39	2017	2020					

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1991 7
1995 7 2001 9 2001 10 2004 6
2004 7 2005 6 2005 7
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Kian Tong Pte.Ltd. 1999 6 2006 3 Aston Air Control Pte.Ltd. 2005 7
2005 7 2011 9

3 1968 9
1991 9 2001 9 ¤ 9 Sharika

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2007 7 2011 2 2011 3 2011 9

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2011 9 2011 10 2017 11

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	1% ≥	≥
	1%	3% ≥
	3%≤ < 5%	1%
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	3% 0.5%≤	3% 0.5%≤
	< 1%	< 1%
	0.5%≤ <	<
	1%	0.5% <
	< 3%	
	< 0.5%	
	< 0.5%	
	< 0.5%	

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W[2018]A093

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333,537,213.14	7.64%

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	22,122.18	190,735.23
	61,241,216.18	57,262,929.10
	16,758,800.00	977,490.00
	1,016,039.01	669,145.85
	17,774,839.01	1,646,635.85
	79,016,055.19	58,909,564.95
	185,850,000.00	185,850,000.00
	221,741,104.26	221,413,679.40
	-272,384.77	
	53,708,773.16	44,531,574.74

	347,879,618.49	305,294,137.52
	808,907,111.14	757,089,391.66
	1,502,070.44	
	810,409,181.58	757,089,391.66
	889,425,236.77	815,998,956.61

2

	321,863,027.88	219,285,360.09
	45,837,544.15	35,141,876.79
	96,564,931.49	102,976,387.03
	18,907,673.03	1,136,025.69
	361,719.21	763,307.04
	60,227,295.11	46,194,671.54
	989,981.78	160,000,000.00
	544,752,172.65	565,497,628.18
	42,959,154.89	57,315,984.28
	132,108,982.44	48,153,188.01
	84,591,660.01	86,507,336.91

	3,586,736.42	1,459,982.85
	7,349,775.09	7,521,134.13
	1,701,811.16	784,337.24
	874,022.09	848,410.94
	271,700.00	4,392,652.02
	273,443,842.10	206,983,026.38

	4,940,929.33	3,630,261.73
	7,674,459.50	6,722,924.74
	57,167,829.51	52,630,384.23
	806,718.22	-6,192,244.32
	46,878.48	1,289,247.41
“ ”		
“ ”	4,496,634.55	6,743,395.99
	-1,121,820.80	-346,811.99
“-”		
“-”	20,434.27	-51,991.78
	3,967,177.23	
“ ”	125,529,280.03	140,046,736.75
	429,318.05	2,407,353.32
	24,832.86	116,968.62
“ ”	125,933,765.22	142,337,121.45
	16,519,590.53	20,759,378.56
“ ”	109,414,174.69	121,577,742.89
“ ”		
“ ”	109,414,174.69	121,577,742.89
	111,234,679.39	121,577,742.89
	-1,820,504.70	
	-272,384.77	
	-272,384.77	

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	-272,384.77	
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	0.00	
	109,141,789.92	121,577,742.89
	110,962,294.62	121,577,742.89
	-1,820,504.70	
	0.5985	0.6542
	0.5985	0.6542
	0.00	0.00

4

	339,564,866.35	310,784,218.52
	195,085,134.11	152,318,154.75
	3,436,196.93	2,988,544.20
	7,049,997.61	5,847,581.04
	36,460,207.88	35,358,804.00
	836,150.47	-6,164,181.02
	170,740.98	1,250,384.91
“ ”		
“ ”	4,496,634.55	6,743,395.99
	-1,121,820.80	-346,811.99
“-”	20,434.27	-51,991.78
	3,967,177.23	
“ ”	105,010,684.42	125,876,334.85
	125,826.10	1,713,050.67
	2,574.36	11,500.00
“ ”	105,133,936.16	127,577,885.52
	13,361,951.97	18,961,521.76
“ ”	91,771,984.19	108,616,363.76
“ ”	91,771,984.19	108,616,363.76
“ ”		
	-272,384.77	
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	-272,384.77	

1.	-272,384.77	
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	91,499,599.42	108,616,363.76

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	351,667,326.73	293,694,446.26
	1,773,568.65	138,945.27
	6,412,088.86	6,457,304.95

	5,618,455.35	7,090,207.98
	9,086,070.12	13,782,833.02
	14,356,829.39	
	760,801,354.86	492,873,041.00
	16,977,267.95	36,673,127.46
	657,090,000.00	413,500,000.00
		27,444,748.84
	674,067,267.95	477,617,876.30
	86,734,086.91	15,255,164.70
	160,000.00	
	160,000.00	
	59,472,000.00	41,630,400.00
	59,472,000.00	41,630,400.00
	-59,312,000.00	-41,630,400.00
	-2,360,058.20	3,131,456.35
	102,737,667.79	81,004,307.43
	219,125,360.09	138,121,052.66
	321,863,027.88	219,125,360.09

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2										-59,472,000.00	-59,472,000.00
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										108,616,363.76	108,616,363.76
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									10,861,636.38	-52,492,036.38	-41,630,48 re1497.58 521.6 -1.1

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A 1,859 1,524 335 2015 2 17

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2 3	30.00%	30.00%
3	100.00%	100.00%

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2017 1 1 16 — [2017]15

“ ”	3,967,177.23 3,967,177.23

2017 5 28 42 ——
[2017]13

2017 1 1
[2017]30 2017

“ ” “ ” “ ” “ ”	20,434.27 20,434.27 -51,991.78 51,991.78
“ ” “ ”	109,414,174.69 91,771,984.19 121,577,742.89

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	93,254.51	42,263.50
	327,028,928.97	221,777,044.73
		160,000.00

	4,669,109.75	
	4,669,109.75	

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-341,114.85 0.00

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1	309,848.00	15,492.40	5.00%
1 2	74,848.46	7,484.85	10.00%
[redacted]			30.00%

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	21,822,260.01		21,822,260.01	14,021,559.71		14,021,559.71
	17,850,653.53		17,850,653.53	18,033,831.68		18,033,831.68
	19,562,601.89		19,562,601.89	12,867,710.18		12,867,710.18
	59,235,515.43		59,235,515.43	44,923,101.57		44,923,101.57

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	1,788,304.73	
		160,000,000.00
	1,788,304.73	160,000,000.00

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1.	110,148,068.62	129,803,789.84	2,615,256.38	2,029,248.11	17,067,960.34	261,664,323.29
2.	21,556,442.01	34,600,541.58	1,156,831.66		4,937,009.76	62,250,825.01
1		15,157,490.86	1,156,831.66		4,937,009.76	21,251,332.28
2	21,556,442.01	19,443,050.72				40,999,492.73
3						
3.		1,829,024.88			164,817.09	1,993,841.97
1		1,829,024.88			164,817.09	1,993,841.97
4.	131,704,510.63	162,575,306.54	3,772,088.04	2,029,248.11	21,840 547.1[illegible]BT9 0 0 ef[illegible]Qh466.56 391.46 -1.14 -W

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	42,630,000.00	9,820,104.75	36,763,015.93	39,651,143.61		6,931,977.07	--	--				--

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[redacted]		

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1.	16,992,119.11				16,992,119.11
2.	27,570,400.00				27,570,400.00
1	27,570,400.00				27,570,400.00

4.					
1.	41,726,846.25				41,726,846.25
2.	14,958,588.32				14,958,588.32

0.00%

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28

	784,337.24	2,438,601.35	1,521,127.43		1,701,811.16
	784,337.24	2,438,601.35	1,521,127.43		1,701,811.16

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	5,826,813.93FBβQ€t×			

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	7,982,878.64	164,051.23
	7,982,878.64	164,051.23

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2021	164,051.23	164,051.23	
2022	7,818,827.41		
	7,982,878.64	164,051.23	--

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	676,900.00	6,243,072.02
	676,900.00	6,243,072.02

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	10,097,731.53	6,348,521.24
	10,097,731.53	6,348,521.24

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1	29,234,834.57	

3			1,464,600.00	1	4.94
4			980,560.00	1	3.31
5			940,761.45	1	3.17
	——	——	**12,128,156.50**	——	**40.91**

36

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1	1,071,557.64	1,098,052.34
1 2	4,322.43	5,065.61
2 3	4,683.39	900.00
3	900.00	
	1,081,463.46	1,104,017.95

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	14,560,059.56	81,332,329.84		

	2,004,999.13	1,963,022.32
	4,092,477.08	6,631,574.94
	230,978.34	133,856.27
	215,890.40	222,675.45
	182,630.12	160,208.20
	158,288.22	133,002.20
	100,025.51	18,765.01
	19,017.58	14,603.67
	7,004,306.38	9,277,708.06

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	22,122.18	190,735.23
	22,122.18	190,735.23

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	185,850,000.00						

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	347,879,618.49	305,294,137.52

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	333,537,213.14	148,063,217.19	309,877,835.23	118,505,534.43
	4,455,190.87	2,247,337.80	169,242.59	105,637.06
	337,992,404.01	150,310,554.99	310,047,077.82	118,611,171.49

	678,091.00	668,711.08
	420,258.38	199,830.59
	220,125.78	
	108,777.90	61,854.90
	7,674,459.50	6,722,924.74

64

	34,258,855.18	26,303,191.82
	13,375,240.89	16,615,813.94
	3,194,573.02	2,668,911.28
	2,073,844.54	2,517,816.97
	941,176.79	613,113.76
	644,454.01	536,845.75
	738,007.83	774,698.16
	790,247.10	967,005.85
	162,508.69	209,251.24
	0.00	968,693.32
	988,921.46	455,042.14
	57,167,829.51	52,630,384.23

65

	2,564,571.19	2,482,461.63
	3,273,979.53	-3,810,459.89
	97,309.88	100,677.20
	806,718.22	-6,192,244.32



	-					[redacted]	84,093.00	
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	125,933,765.22
/	18,890,064.78
	-595,670.59
	168,273.12

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	16,758,800.00	
	160,000.00	
	16,918,800.00	

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	109,414,174.69	121,577,742.89
	46,878.48	1,289,247.41
	21,128,734.13	14,315,545.41
	802,142.07	342,635.40

4

	327,122,183.48	221,819,308.23
	93,254.51	42,263.50
	327,028,928.97	221,777,044.73
	327,122,183.48	221,819,308.23

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	3,389,770.06	6.5342	22,149,435.53
	1.21	4.8831	5.91
	15,743,776.00	0.05788	911,249.75
	2,538,375.05	6.5342	16,586,250.25
	16,000.00	6.5342	104,547.20
	100,000.00	0.05788	5,788.00
	497,680.30	6.5342	2,256,582.02

	135,075.00	6.5342	882,607.07

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	59,207,244.85	57,962,343.53		
	39,516,920.96			
	98,724,165.81	57,962,343.53		
	41,293,276.36			
	41,293,276.36			
	57,430,889.45	57,962,343.53		
	14,070,567.92	26,083,054.59		
--	-577,500.00			
	13,493,067.92	26,083,054.59		
	17,446,651.10			
	-957,335.97	-2,037,656.47		
	-1,111,774.58			
	-2,069,110.55	-2,037,656.47		

— -577,500

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	13,182,859.93	3,153,188.01
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--	29,671.92	-346,811.99
--	29,671.92	-346,811.99

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	1	1 2	2 3	3	
	327,122,183.48				327,122,183.48
	45,837,544.15				45,837,544.15
	96,110,309.85				96,110,309.85
	361,719.21				361,719.21
	469,431,756.69				469,431,756.69
	10,097,731.53				10,097,731.53

	28,320,852.36	1,327,322.68			29,648,175.04
	38,418,583.89	1,327,322.68			39,745,906.57

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			1,600,000	46.95%	46.95%

48.56%

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		10,474,324.73	16,000,000.00		

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		676,181.40	
		862,593.95	

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		214,240.00	

		2,030,959.80	

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	4,979,900.00	3,409,600.00

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		7,051,963.85	

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	101,196,146.53	99.55%	5,085,836.68	5.03%	96,110,309.85	108,403,338.56	100.00%	5,426,951.53	5.01%	102,976,387.03
	454,621.64	0.45%			454,621.64					
	101,650,768.17	100.00%	5,085,836.68	5.03%						

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-341,114.85

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					(%)	
1			19,308,553.91	1	18.99	965,427.70
2			17,793,319.52	1	17.50	889,665.98
3			14,230,346.55	1	14.00	711,517.33
4			4,409,900.00	1	4.34	220,495.00
5			2,946,501.11	1	2.90	147,325.06
	——	——	**58,688,621.09**	——	**57.73**	**2,934,431.07**

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	1,102,696.46	100.00%	740,977.25	67.20%	361,719.21	992,428.46	100.00%	229,121.42	23.09%	763,307.04
	1,102,696.46	100.00%	740,977.25	67.20%	361,719.21	992,428.46	100.00%	229,121.42	23.09%	763,307.04

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1	309,848.00		

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	3,153,188.01			347,997.39						3,501,185.40	
		27,000,000.00		-916,945.41						26,083,054.59	
		10,000,000.00		-318,325.47						9,681,674.53	
		17,850,000.00	3,850,000.00	-234,547.31	-272,384.77					13,493,067.92	
	3,153,188.01	54,850,000.00	3,850,000.00	-1,121,820.80	-272,384.77						

	5,618,455.35	7,090,207.98
	4,496,634.55	6,743,395.99

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	20,434.27	
	4,162,177.23	
	5,618,455.35	
	209,485.19	
	1,501,582.81	
	8,508,969.23	--

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	14.39%	0.5985	0.5985
	13.29%	0.5527	0.5527

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